

2017-2018 ILTCI Conference Financials

	2017-2018
<u>Revenue</u>	<u>Actual</u>
Sponsors / Exhibitors / Registrations	\$ 519,731
Contributions to USO	\$ -
Interest Earnings	\$ 6,423
Total Revenue	\$ 526,154
<u>Expenses</u>	<u>Actual</u>
Speaker & Committee Costs	\$ 16,033
Administrative/Trimble Expenses	\$ 53,114
Hotel	\$ 308,323
State Sales Tax	\$ 28,211
Mobile / Reg System / Decorator / AV	\$ 48,732
Conference Material Printing/Shipping	\$ 3,597
Meeting Masters, Inc. Expense	\$ 54,135
Section Dues to LTCI Section	\$ 29,550
Keynote Speaker	\$ 17,750
Bank/Credit Card Fees	\$ 24,222
CLTC Master Class	\$ 3,000
Speaker gifts (no attendee gifts)	\$ 16,914
USO Charity	\$ 2,500
Awards / Honarariums	\$ 1,150
Tuesday night entertainment event	\$ -
Research / Sponsorship Grants (NAIFA)	\$ 40,000
Marketing	\$ -
New security/conference badges	\$ -
Miscellaneous	\$ 3,453
Total Expense	\$ 650,683
Net Profit	\$ (124,529)